

Appendix IV

Information sources for services exporters

A number of organizations — federal and provincial government ministries and agencies, business associations, industry associations, professional associations, chambers of commerce and industry — promote Pakistan's services sector and provide assistance to services exporters. Some of the more prominent organizations that provide SMEs with information on the various issues, areas and agreements relating to trade and export of services under the WTO-GATS regime are given below.

The updated online version of the following list can be accessed on SMEDA's website at www.smeda.org.pk and on the Industrial Information Network website at www.iin.com.pk.

Federal Government ministries and agencies

Ministry of Industries, Production & Special Initiatives (MOIPSI)

Tel.: +92 51 921 2164, 922 3131, 920 4031

Email: minister@moip.gov.pk

Website: www.moip.gov.pk

MOIPSI is responsible for national industrial planning and policy.

The **WTO Cell** is responsible for providing specific information on the impact of WTO laws, including GATS, in Pakistan and evaluating their impact on future policies.

WTO Cell

Mr. Muhammad Shahid, Deputy Secretary

Tel.: +92 51 920 2094, Fax: +92 51 920 5130

Email: muhammad_pk_2002@yahoo.com

Ministry of Commerce (MOC)

Block "A", Pak-Secretariat, Islamabad

Tel.: +92 51 920 5708

Fax: +92 51 920 5241

Email: mincom@commerce.gov.pk

Website: www.commerce.gov.pk

The **WTO Wing** is responsible for preparing GATS negotiating positions/policy guidelines for Pakistan's negotiators at the WTO mission Geneva, in consultation with other stakeholder ministries/departments. It organizes, and participates in, services awareness raising events in coordination with international organizations.

WTO Wing

Mrs. Yasmin Masood, Joint Secretary

Tel.: +92 51 920 1953

Fax: +92 51 921 3785

Email: yasmin_msd@yahoo.com

Trade Development Authority of Pakistan (TDAP)

[formerly Export Promotion Bureau (EPB)]

5th floor, Block A, Finance & Trade Centre,
PO Box 1293, Shahrah-e-Faisal, Karachi 75200

Tel.: +92 21 111 444 111 or 920 6487-90,

Fax: +92 21 111 372 725

Email: tdap@tdap.gov.pk

Website: www.tdap.gov.pk

TDAP provides information for exporters, including exporters and international buyers databases, trade association contacts, export statistics and trends, government policies and procedures, a fax-on-demand information service, and a calendar of events.

TDAP's **WTO Cell** collects, analyses and disseminates information on WTO/MTS issues including GATS and trade in services, researches and analyses threats and opportunities offered for Pakistan's exporters, advocates for exporters in their relations with the government, assists the government with trade policy formation, and engages in an outreach programme.

WTO Cell

Mr. Mujeeb Khan, Head

Tel.: +92 21 920 2186, Fax: +92 21 920 7206

Email: mujeeb.khan@wto-pakistan.org

State Bank of Pakistan (SBP)

Pakistan Central Directorate, I.I. Chundrigar Road,
Karachi, 74400
Tel.: 111-727-111
Email: info@sbp.org.pk
Website: www.sbp.org.pk

SBP functions include the issue of notes, regulation and supervision of the financial system, bankers' bank, lender of the last resort, banker to Government, and conduct of monetary policy.

It is also responsible for Pakistan's initial GATS offer submitted to the WTO negotiations in May 2005, and for the GATS in relation to the financial sector.

Board of Investment (BOI)

Ataturk Avenue, G-5/1, Islamabad
Tel.: +92 51 920 6161, 922 1824
Fax: +92 51 920 3281, 921 7665
Email: mail@pakboi.gov.pk
Website: www.pakboi.gov.pk

BOI provides information on doing services business in Pakistan (including official investment policies and regulations), investment opportunities, incentives, facilities, foreign missions in Pakistan, Pakistani embassies overseas, and BOI offices.

Small and Medium Enterprise Development Authority (SMEDA)

6th floor, LDA Plaza, Egerton Road, Lahore 54000
Tel.: +92 42 111 111 456
Fax: +92 42 630 4926-27
Email: servicesinfo@smeda.org.pk
Website: www.smeda.org.pk

SMEDA is the agency responsible for the development of SMEs in Pakistan. With regards to Trade in Services, SMEDA is involved in conducting research to analyse opportunities for the services sector, advocating for services SMEs at different tiers of government, contributing SME-related incentives to the annual trade policy and engaging in an outreach programme. Moreover, it provides basic services sector information and business development services to SMEs in trade in services.

Central Board of Revenue (CBR)

Constitution Avenue, G-5, Islamabad
Tel.: +92 51 111 227 227
Fax: +92 51 920 7540
Email: helpline@cb.gov.pk
Website: www.cb.gov.pk

CBR is responsible for (i) formulation and administration of fiscal policies, (ii) levy and collection of federal taxes and (iii) quasi-judicial function of hearing of appeals. Services SMEs may refer to CBR for tax rates and tax submission.

Securities and Exchange Commission of Pakistan (SECP)

National Insurance Corporation Building, Jinnah Avenue, Islamabad 44000
Tel.: +92-51-920 7091
Fax: +92-51-920 4915
Email: enquiries@secp.gov.pk
Website: www.secp.gov.pk

SECP is responsible for regulation of corporate sector and capital markets, supervision and regulation of insurance companies and non-banking finance companies and private pensions. It is also responsible for the GATS in relation to insurance and the capital markets.

Pakistan Software Export Board (PSEB)

2nd Floor, Evacuee Trust Complex,
F-5, Aga Khan Road, Islamabad 44000, Pakistan
Tel.: +92 51 920 4074
Fax: +92 51 920 4075
Email: info@pseb.org.pk
Website: www.pseb.org.pk

PSEB is responsible for accelerating growth in the information technology (IT) and IT enabled services industry. PSEB develops creative synergies between government, industry and academia by providing timely and relevant policy input and by supporting the IT industry to sustain momentum in this vital sector of the national economy.

Engineering Development Board (EDB)

5-A, Constitution Avenue, SEDC Building (STP),
Sector F-5/1, Islamabad
Tel.: +92 51 920 5595-98
Fax: +92 51 920 5595-98
Email: webmaster@edb.gov.pk
Website: www.engineeringpakistan.com

EDB provides information on the expertise provided by Pakistan-based engineering companies and the Ministry of Industries, Production & Special Initiatives.

Federation of Pakistan Chambers of Commerce & Industry (FPCCI)

Website: www.fpcci.com.pk

FPCCI Head Office, Karachi
Federation House, Main Clifton, Karachi
Tel.: +92 21 587 3691, 93-94, Fax: +92 21 587 4332
Email: fpcci@cyber.net.pk

FPCCI Zonal Office, Lahore
50-A Tufail Road, Lahore Cantt, Lahore
Tel.: +92 42 667 0970-71, Fax: +92 42 667 0972
Email: fpcci@brain.net.pk

FPCCI Liaison Office, Islamabad
1st floor, Chamber House, G-8/1, Aiwan-e-Sanat-o-Tijarat Road, Islamabad
Tel.: +92 51 225 891-93, Fax: +92 51 225 1894
Email: fpcci.isb@cyber.net.pk

FPCCI Zonal Office, Peshawar
Suites 9 & 10, 2nd floor, Azam Towers, Jamrud Road, Peshawar
Tel.: +92 91 570 4291-2, Fax: +92 91 584 6259
Email: fpccipsh@dslplus.net.pk

FPCCI performs a number of export and investment promotional activities and functions, e.g.:

- Sponsoring business and investment delegations to foreign countries
- Organizing Pakistan's participation in international fairs and exhibitions
- Maintaining liaison with Pakistan diplomatic and commercial missions abroad
- Exchanging information relating to trade, industry and economy with foreign chambers and institutions
- Encouraging competition among leading exporters by awarding annual Export Trophy Awards
- Mediating in the resolution of commercial disputes between Pakistani and foreign businessmen

Karachi Chamber of Commerce & Industry (KCCI)

Aiwan-e-Tijarat Road, off Shahrah-e-Liaquat,
Karachi 74000
Tel.: +92 21 241 9736
Fax: +92 21 241 0915
Email: resdept@cyber.net.pk
Website: www.kcci.org.pk

WTO Committee

Mr. Mohammad Ishaq Subhani
Additional Secretary and Director, Research

Lahore Chamber of Commerce and Industry (LCCI)

11, Shahrah Aiwan I Tijarat, Lahore
Tel.: +92 42 111 222 499
Fax: +92 42 636 8854

LCCI's role is to promote trade and industry in order to contribute to economic development. LCCI acts as a bridge between government and the business community and plays an important role, on behalf of its Members, in policy formulation.

The **WTO Cell and other services sub-sector committees** provides general information as well as information relating to the recent developments, negotiations and their impacts on Pakistan's exporters and importers. It also offers access to ITC's market analysis tools.

Provincial Government WTO resources

Government of Balochistan

WTO Unit

Mr. Ghulam Rasoon
Director General, Agriculture Extension
Email: dg_agric@yahoo.co.uk

Agriculture Extension Department
Saryab Road, Ranhi Bagh, Quetta, Balochistan
Tel.: +92 81 921 1500, Fax: +92 81 921 1506

Government of North-West Frontier Province (NWFP)

WTO Unit

Mr. Mohammad Zulfiqar, Coordinator
Email: zulfi64@yahoo.com

Agriculture, Livestock & Cooperative Department
Peshawar
Tel.: +92 91 921 0433, Fax: +92 91 921 0033

Government of the Punjab

WTO Cell

Mr. Amjad Saleem, Chief
Email: wtozell_agri@yahoo.com

Agriculture Department, Room No. 152, 2nd floor,
Agriculture House, 21 Davis Road, Lahore
Tel.: +92 42 920 3501, Fax: +92 42 920 3504

WTO Cell

Mr. Ejaz Hussain, Chief
Tel: 042-9210477 Fax: 042-9210338
Email: m_ih@yahoo.com

Planning and Development Department, Civil
Secretariat, Lahore
Tel.: +92 42 921 0491, Fax: +92 42 921 0120

Government of Sindh

WTO Unit

Mr. Arif Khairy
Deputy Secretary, Technical

Agriculture Department, Government of Sindh, Karachi
Tel.: +92 21 921 2050, Fax: +92 21 921 1469

Other important agencies & organizations

Higher Education Commission (HEC)

www.hec.gov.pk

National Engineering Services Pakistan (Pvt.) Limited (NESPAK)

www.nespak.com.pk

National Productivity Organization (NPO)

www.npo.gov.pk

Pakistan Council for Science & Industrial Research (PCSIR)

www.pcsir.gov.pk

Pakistan Electronic Media Regulatory Authority (PEMRA)

www.pemra.gov.pk

Pakistan Intellectual Property Organisation (PIPO)

www.ipo.gov.pk

Pakistan Standards & Quality Control Authority (PSQCA)

www.psqca.com.pk

Pakistan Telecommunication Authority (PTA)

www.pta.gov.pk

Pakistan Engineering Council (PEC)

www.pec.org.pk

Pakistan Export Finance Guarantee Agency (PEFGA)

www.pefga.org

Skill Development Council (SDC) ()

www.sdc.com.pk

Technical Education & Vocational Training Authority (TEVTA)

www.tevta.gov.pk